

KENNARDS HAVE THE RIGHT TO WITHDRAW CREDIT OR VARY THE CUSTOMER'S CREDIT LIMIT AT ANY TIME AND WITHOUT REASON.

INTERESTS AND COSTS

Accounts are due and payable within thirty (30) days of the end of the month of invoice. Credit may be cancelled/suspended without notice if accounts are not paid by the due date. A late payment fee of 10% per month calculated daily may be charged for overdue accounts. The Customer will pay to Kennards any commissions, legal costs or expenses paid by Kennards to its Mercantile or Collection Agents and/or Lawyers in relation to the collection of any moneys owed to Kennards that are not paid within the terms of credit provided.

THE HIRE CONTRACT

1. Kennards agrees to hire Equipment to the Customer on terms set out in this document including the attached Hire Contract Conditions. If the Customer wishes to hire Equipment the Customer must complete and sign (or otherwise accept in the manner required by Kennards) a Hire Schedule and such other documents as Kennards may require, in each case in the form required by Kennards. Each Hire Schedule is not a separate contract but forms a part of the hire agreement between Kennards and the Customer. Kennards may terminate this agreement or decline to hire Equipment to the Customer at any time.
2. The Customer and any Guarantor(s) agree and acknowledge that Kennards has the right to amend this agreement including the Hire Contract Conditions from time to time. The agreement may be by Kennards in the manner specified in the Hire Contract Conditions.
3. By signing this document the Customer and Guarantor(s) warrant that all information given to Kennards in connection with it is true.

AUTHORISATION

In accordance with the Privacy Act (1988), the Customer and each of its Directors and Guarantors authorise Kennards Hire Pty Ltd and its related bodies corporate (as defined in the Corporations Act 2001), to exchange with credit providers, credit reporting agencies and credit providers named in reports obtained through those agencies, information about their personal credit, commercial activities or commercial credit-worthiness.

JOINT AND SEVERAL

The Customer and Guarantor(s) agree with Kennards that an agreement, representation or warranty on the part of two or more persons in this document binds them jointly and severally and that an agreement, representation or warranty for the benefit of two or more persons is for the benefit of them jointly and severally.

SIGNED BY THE CUSTOMER (OR IF THE CUSTOMER IS A COMPANY THE DIRECTOR(S) OF THE CUSTOMER ON ITS BEHALF)

Dated this: _____ of _____ 20__

Names and signature(s) of all Director(s) or Proprietor(s):

1. Name: _____ Signature: _____

2. Name: _____ Signature: _____

3. Name: _____ Signature: _____

Witness Name: _____ Witness Signature: _____

GUARANTEE AND INDEMNITY

IF YOUR COMPANY IS NOT PUBLICLY LISTED OR A GOVERNMENT OWNED ENTITY YOUR DIRECTORS MUST SIGN THE GUARANTEE AND INDEMNITY. THE ONLY EXCEPTION IS IF YOU CHOOSE TO PAY BY DIRECT PAYMENT OPTION VIA YOUR BANK ACCOUNT OR CREDIT CARD.

- i. I/We being the Guarantor(s) of the Customer request Kennards to hire Equipment to the Customer from time to time. In consideration of Kennards doing so the Guarantor(s) hereby guarantee to Kennards the due payment and satisfaction by the Customer of all money and obligations that the Customer owes or may owe to Kennards now or in the future. The Guarantor(s) shall be treated as principal debtor(s) to Kennards.
- ii. As a separate obligation the Guarantor(s) also indemnify Kennards for all loss it may suffer due to failure for any reason by the Customer to satisfy its obligations or liabilities to Kennards from time to time.
- iii. The Guarantor(s) agree that this guarantee and indemnity shall not in any way be affected by Kennards granting time or any indulgence to the Customer, or by any variation or substitution of the Customer's obligations to Kennards, or by any insolvency of the Customer or by any other thing that would otherwise discharge or prejudice our liability as guarantor(s) and indemnifiers. The Guarantor(s) also agree not to prove in any insolvency of the Customer without Kennards consent.

SIGNED BY THE GUARANTOR(S)

Dated this: _____ of _____ 20__

Names and signature(s) of all Director(s) or Proprietor(s):

1. Name: _____ Signature: _____

2. Name: _____ Signature: _____

3. Name: _____ Signature: _____

Witness Name: _____ Witness Signature: _____

VEHICLE COVER PLUS

We are pleased to advise you of our latest product, which is designed to reduce your liability in the unfortunate instance of damage to our vehicle whilst on hire. As you can see from the details below, by taking advantage of this optional cover, savings of up to \$2700 can be made.

Two very important features of this optional cover are:

1. Damage to the pan above the cab height on our vans/pantechs is included in the Cover, and
2. Theft of a Kennards Hire vehicle is included in the Cover.

Without taking up the option of Vehicle Cover Plus, these two items are the hirer's full responsibility.

OPTION DETAILS	DRIVERS OVER 25 YEARS	DRIVER UNDER 25 YEARS
Vehicle Cover Plus Daily Charge	\$30.00	\$35.00
Excess Liability - Car Licence Vehicles	\$550.00	\$1500.00
Excess Liability - Truck Licence Vehicles	\$950.00	\$1500.00
Without Vehicle Cover Plus excess liability is	\$3250.00	\$4000.00

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As part of our aim to "make your job easy", we intend to keep our invoicing of vehicles hired as simple as possible. After considering the above details, please tick one of the boxes below to advise as to whether you accept or decline this damage or theft waiver offer. Declining the offer will result in the option being unavailable on all vehicles hired on your account.

ACCEPT DECLINE

Should the Vehicle Cover Plus option be declined, I confirm that this optional cover will therefore not be available, nor charged, on any vehicle hire invoices on my account.

Dated this: _____ of _____ 20____ Position: _____

Name: _____ Signature: _____

HIRE CONTRACT CONDITIONS

Kennards agrees to hire Equipment to the Customer on terms set out in this document. If the Customer wishes to hire Equipment the Customer must complete and sign (or otherwise accept in the manner required by Kennards) a Hire Schedule and such other documents as Kennards may require. Each Hire Schedule is not a separate contract but forms a part of this hire agreement between Kennards and the Customer, together with any credit application, guarantee and indemnity or other contractual documents. Kennards may in its absolute discretion decline to hire Equipment to the Customer at any time.

Amendment: These Hire Contract Conditions may be changed by Kennards from time to time by Kennards giving notice of the amendment to the Customer. Notice is deemed given (whether or not actually received) when Kennards does any of the following: (a) sends notice of the amendment to the Customer at any address (including an email address) supplied by the Customer; (b) publishes the amended terms on its website www.kennards.com.au; or (c) displays the amended terms at premises from which Kennards conducts hire operations.

1. Interpretation of Words in this Contract;

Commencement – The date when the Customer takes possession of the Equipment.

Equipment – Means any kind of equipment, vehicles or tools including but not limited to the following kinds of goods or goods suitable for the following kinds of uses: cleaning; cooling and/or heating; entertainment; waste management; landscaping and gardening; plumbing; fencing and covering; lifting; access; air and air compression; pumping and fluid management; welding; compaction; concrete & masonry; flooring; earthmoving; floor care and cleaning, generation and power distribution; ground equipment and shoring; ladders and scaffolding; propping; lighting; materials handling; offshore pumps; safety equipment; storage; site accommodation including portable buildings and portable toilets; traffic management including road barriers; signage; vehicles including trucks, vans and trailers, and includes tools and parts and accessories for any of the foregoing.

Hire Charge – The amounts shown on the Hire Schedule payable by the Customer to hire the Equipment.

Hire Period - Means from Commencement until the end of the period shown on the Hire Schedule. The Hire Period may only be extended for one or more definite periods and in each case this can only be done if the Customer requests it and if Kennards agrees. Kennards may issue and require the Customer to sign an amended Hire Schedule for any extension of the Hire Period.

Hire Schedule – Means a document which Kennards may require the Customer to sign (or accept in a way Kennards requires) including particulars of the Equipment and the Hire Period and such other information as Kennards may decide to require.

Kennards – The company or companies listed on the Hire Schedule.

Kilometre Charge – The amount payable for the kilometres that a Motor Vehicle has, in the reasonable opinion of Kennards, travelled during the Hire Period.

Motor Vehicle – A truck or utility but not any other equipment such as a scissor lift, trailer or bobcat.

2 Kennards Obligations

Kennards will:

- 2.1 Allow the Customer to take and use the Equipment for the Hire Period;
- 2.2 Provide the Equipment to the Customer clean and in good working order;
- 2.3 Collect the Equipment within 5 days of being requested to do so by the Customer and issuing to the Customer a Customer Pick Up Number.

NOTE TO CUSTOMER: You must return the Equipment at your expense when due back unless you obtain a Customer Pick Up Number from Kennards.

3 Obligations of the Customer

The Customer must:

- 3.1 Deliver the Equipment to Kennards when it is due back;
- 3.2 Return the Equipment to Kennards clean and in good repair;
- 3.3 Satisfy itself at Commencement that the Equipment is suitable for its purposes;
- 3.4 Operate the Equipment safely, strictly in accordance with the law, only for its intended use, and in accordance with any manufacturer's instructions whether supplied by Kennards or posted on the Equipment;
- 3.5 **Indemnify** Kennards for all injury and/or damage caused to persons and property in relation to the Equipment and its operation and have adequate insurance to cover all liabilities incurred as a result of the use of the Equipment;
- 3.6 Ensure that any person collecting or taking delivery of Equipment on behalf of the Customer is authorised by the Customer to do so and the Customer will not allege that any such person is not so authorized;
- 3.7 Ensure that all persons operating or erecting the Equipment are suitably instructed in its safe and proper use and where necessary hold a current Certificate of Competency and/or are fully licensed;
- 3.8 Conduct a thorough hazard and risk assessment before using the Equipment and comply with all Occupational Health and Safety laws relating to the Equipment and its operation;
- 3.9 Safely secure all items loaded in or on the Equipment or in or on the Customer's vehicle, and indemnify Kennards in respect of any injury and/or damage caused by items falling from the Equipment or from any vehicle or trailer operated by or on behalf of the Customer;
- 3.10 Operate the Equipment with an adequate motor vehicle and/or power source;
- 3.11 Report and provide full details to Kennards of any accident or damage to the Equipment within 2 business days of the accident or damage occurring.

The Customer must NOT:

- 3.12 Tamper with, damage or repair the Equipment;
- 3.13 Lose or part with possession of the Equipment;
- 3.14 Rely upon any representation relating to the Equipment or its operation other

than those contained in this Contract;

3.15 Allow any person to drive a Motor Vehicle if the person:

- (a) only holds a provisional driver's licence, or does not hold an unrestricted licence to drive that class of Motor Vehicle; or
- (b) is affected by drugs and/or alcohol.

3.16 Exceed the recommended or legal load and capacity limits of the Equipment;

3.17 Use or carry any illegal, prohibited or dangerous substance in or on the Equipment.

4. Payments by the Customer to Kennards

4.1 On or about Commencement (or as otherwise specifically agreed with Kennards), the Customer will pay the Hire Charge.

4.2 Immediately on request by Kennards, the Customer will pay:

- (a) the new list price of any Equipment which is for whatever reason not returned to Kennards.

(NOTE TO CUSTOMER: Subject only to any express provision of this Contract to the contrary, the Customer is responsible for loss or theft of the Equipment),

- (b) all costs incurred in cleaning the Equipment;
- (c) the full cost of repairing any damage to the Equipment, unless expressly agreed otherwise in this Contract;
- (d) stamp duties, GST, any other taxes or duties, and all tolls, fines, penalties, levies or charges payable in respect of this Contract or arising from Kennards supply or the Customer's use of the Equipment;
- (e) all costs incurred by Kennards in delivering and recovering possession of the Equipment;
- (f) a late payment fee calculated daily at 10% per month on all amounts owing by the Customer not paid on time;
- (g) the Kilometre Charge and any additional Hire Charges;
- (h) the cost of fuels and consumables provided by Kennards and not returned by the Customer;
- (i) any expenses and legal costs (including commission payable to a commercial agent) incurred by Kennards in enforcing this Contract;
- (j) all costs of repairing or replacing tyres, including road service; and
- (k) if any damage and/or theft waiver applies, the amount for which the Customer is liable as set out in this Contract.

4.3 Without limiting the ability of Kennards to recover all amounts owing to it, the Customer authorises Kennards to charge any amounts owing by the Customer to any credit card or account details of which are provided to Kennards.

5 PPS Law

5.1 This clause applies to the extent that this Contract provides for a 'security interest' for the purposes of the Personal Property Securities Act 2009 (Cth) ("PPS Law"). References to PPS Law in this agreement include references to amended, replacement and successor provisions or legislation.

5.2 If Kennards does not have at Commencement a PPS Law registration ensuring a perfected first priority security interest in the Equipment, the Hire Period, (including any extension of the Hire Period or the aggregate of consecutive Hire Periods during which the Customer has substantially uninterrupted possession) may not despite anything else in this document or any Hire Schedule be longer than:

- (a) 90 days in the case of Equipment which may or must be described by serial number in a PPS Law registration; or
- (b) a year in any other case.

5.3 Kennards may register its security interest. The Customer must do anything (such as obtaining consents and signing documents) which Kennards requires for the purposes of:

- (a) ensuring that Kennard's security interest is enforceable, perfected and otherwise effective under the PPS Law;
- (b) enabling Kennards to gain first priority (or any other priority agreed to by Kennards in writing) for its security interest; and
- (c) enabling Kennards to exercise rights in connection with the security interest.

5.4 The rights of Kennards under this document are in addition to and not in substitution for Kennards's rights under other law (including the PPS Law) and Kennards may choose whether to exercise rights under this document, and/or under such other law, as it sees fit. To avoid any doubt about it Kennards security interest will attach to proceeds.

5.5 To the extent that Chapter 4 of PPSA applies to any security interest under this agreement, the following provisions of the PPS Law do not apply and, for the purposes of section 115 of the PPS Law are "contracted out" of this agreement in respect of all goods to which that section can be applied: section 95 (notice of removal of accession to the extent it requires Kennards to give a notice to the

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- Customer); section 96 (retention of accession); section 121(4) (notice to grantor); section 125 (obligations to dispose of or retain collateral); section 130 (notice of disposal to the extent it requires Kennards to give a notice to the Customer); section 129(2) and 129(3); section 132(3)(d) (contents of statement of account after disposal); section 132(4) (statement of account if no disposal); section 135 (notice of retention); section 142 (redemption of collateral); and section 143 (re-instatement of security agreement).
- 5.6 The following provisions of the PPS Law: section 123 (seizing collateral); section 126 (apparent possession); section 128 (secured party may dispose of collateral); section 129 (disposal by purchase); and section 134(1) (retention of collateral) confer rights on Kennards. Customer agrees that in addition to those rights, Kennards shall, if there is default by Customer, have the right to seize, purchase, take possession or apparent possession, retain, deal with or dispose of any goods, not only under those sections but also, as additional and independent rights, under this document and the Customer agrees that Kennards may do so in any manner it sees fit including (in respect of dealing and disposal) by private or public sale, lease or licence.
- 5.7 The Customer waives its rights to receive a verification statement in relation to registration events in respect of commercial property under section 157 of the PPS Law.
- 5.8 Kennards and the Customer agree not to disclose information of the kind that can be requested under section 275(1) of the PPS Law. The Customer must do everything necessary on its part to ensure that section 275(6)(a) of the PPS Law continues to apply. The agreement in this sub-clause is made solely for the purpose of allowing to Kennards the benefit of section 275 (6)(a) and Kennards shall not be liable to pay damages or any other compensation or be subject to injunction in respect of any actual or threatened breach of this sub-clause.
- 5.9 Customer must not dispose or purport to dispose of, or create or purport to create or permit to be created any 'security interest' (as defined in PPS Law) in the Equipment other than with the express written consent of Kennards.
- 5.10 Customer must not lease, hire, bail or give possession ('sub-hire') of the Equipment to anyone else unless Kennards (in its absolute discretion) first consents in writing. Any such sub-hire must be in writing in a form acceptable to Kennards and must be expressed to be subject to the rights of Kennards under this agreement. Customer may not vary a sub-hire without the prior written consent of Kennards (which may be withheld in its absolute discretion).
- 5.11 Customer must ensure that Kennards is provided at all times with up-to-date information about the sub-hire including the identity of the sub-hirer, the terms of and state of accounts and payment under the sub-hire and the location and condition of the Equipment.
- 5.12 Customer must take all steps including registration under PPS Law as may be required to:
- ensure that any security interest arising under or in respect of the sub-hire is enforceable, perfected and otherwise effective under the PPS Law;
 - enabling the Customer to gain (subject always to the rights of Kennards) first priority (or any other priority agreed to by Kennards in writing) for the security interest; and
 - enabling Kennards and the Customer to exercise their respective rights in connection with the security interest.
- 5.13 To assure performance of its obligations under this agreement, the Customer hereby gives Kennards an irrevocable power of attorney to do anything Kennards considers the Customer should do under this agreement. Kennards may recover from Customer the cost of doing anything under this clause 5, including registration fees.
- ## 6 Damage Waiver
- 6.1 Damage Waiver is not insurance, but is an agreement by Kennards that the Customer's liability for damage to the Equipment can be limited **in some circumstances only**, to an amount called the Damage Waiver Excess.
- 6.2 A Basic Damage Waiver Fee is included in the Hire Charge. For Motor Vehicles, the Damage Waiver Excess is shown on the Hire Schedule. For all other Equipment, the Damage Waiver Excess is the actual recovery and repair cost of the Equipment, or 10% of the replacement cost of the Equipment, whichever is the lesser amount.
- BASIC DAMAGE WAIVER DOES NOT APPLY AND WILL NOT LIMIT THE CUSTOMER'S LIABILITY in the following circumstances:**
- where the Equipment is lost or stolen;
 - where the Customer has breached any clause of this Contract;
 - where the damage is caused by the negligence of the Customer or the Customer's agent;
 - where the damage is caused by vandalism, or in Kennards reasonable opinion in any way whatsoever other than by the ordinary use of the Equipment by the Customer;
 - where the damage is caused by a collision with a bridge, carpark, awning, gutter, tree or any other overhead structure or object whatsoever due to insufficient clearance;
 - where the damage is to or caused by a truck mounted loading device;
 - where the damage is to tyres;
 - where the damage is caused while the Equipment is being driven or towed on any road that is unsealed or is not a public road;
 - where the damage is caused in any way by overloading.
 - where the damage is to glass;
- 6.3 The Customer may pay an additional "Vehicle Cover Plus" Damage and Theft Waiver Fee in relation to the hire of a Motor Vehicle. The Damage Waiver Excess is shown on the Hire Schedule. The Theft Waiver Excess is the same amount.
- "VEHICLE COVER PLUS" DAMAGE AND THEFT WAIVER DOES NOT APPLY AND WILL NOT LIMIT THE CUSTOMER'S LIABILITY in the following circumstances:**
- where, in the case of theft, the Customer has failed to properly secure or lock the Motor Vehicle;
 - where, in the case of theft, the Customer has failed to submit to Kennards a Police Report on the theft within 7 days of the theft allegedly occurring;
- where the Customer has breached any clause of this Contract;
 - where the theft is caused by the negligence of the Customer or the Customer's agent;
- where the damage is caused by vandalism, or in Kennards reasonable opinion in any way whatsoever other than by the ordinary use of the Motor Vehicle by the Customer; or
- where the damage is:
 - to or caused by a truck mounted loading device;
 - to tyres;
 - to glass;
 - Caused while the Motor Vehicle is being driven on any road that is unsealed or not a public road; or
 - Caused by overloading.
- 6.4 The Customer may pay an additional Equipment Theft Waiver Fee, but only in relation to the hire of some types of Equipment (other than Motor Vehicles) as determined by Kennards in its discretion from time to time. The Equipment Theft Waiver Excess will be shown on the Hire Schedule. (The Damage Waiver on such Equipment will still be the same Basic Damage Waiver under clause 6.2).
- EQUIPMENT THEFT WAIVER DOES NOT APPLY AND WILL NOT LIMIT THE CUSTOMER'S LIABILITY FOR THEFT in the following circumstances:**
- where the Customer has failed to keep the Equipment in a securely locked compound;
 - where the Customer has failed to submit to Kennards a Police Report on the theft within 7 days of the theft allegedly occurring;
 - where the Customer has breached any clause of this Contract; or
 - where the theft is caused by the negligence of the Customer or the Customer's agent.
- 6.5 Where Kennards determines that one or more of the circumstances in clauses 6.2, 6.3 or 6.4 applies, the relevant Damage or Theft Waiver will **NOT** apply unless the Customer is able to establish otherwise to the reasonable satisfaction of Kennards.
- ## 7 Customer not to Claim Damages
- The Customer cannot recover from Kennards compensation for any damages (including for consequential loss) arising in respect of this Contract or the hiring or the use of the Equipment. **NB** This clause does not affect any rights the Customer may have under the Australian Consumer Law or other law if, and to the extent that, those rights may not be lawfully excluded or modified under this Contract.
- ## 8 Breach of Hire Contract by Customer
- If the Customer breaches any clause whatsoever of this Contract, or becomes bankrupt, insolvent or ceases business then;
- 8.1 Kennards shall be entitled to:
- terminate this Contract, and/or
 - sue for recovery of all monies owing by the Customer, and/or
 - repossess the Equipment (and is authorized to enter any premises where the Equipment is located to do so),
- and any Damage and/or Theft Waiver referred to in clause 6 is immediately invalidated.
- 8.2 The Customer indemnifies Kennards in respect of any breach by the Customer of any provision of this Contract.
- ## 9 No Warranties
- All warranties and conditions are excluded to the full extent permitted by law and Kennards' only obligation resulting from a breach by it of any condition or warranty is limited to the supplying of the Equipment again or to the repair of the Equipment. **NB** This clause does not affect any rights the Customer may have under the Australian Consumer Law or other law if, and to the extent that, those rights may not be lawfully excluded or modified under this Contract.
- ## 10 Disputes
- 10.1 The Customer must immediately check all Hire Charges, and any disputes in relation to those Hire Charges must be communicated to Kennards in writing within 30 days of the Hire Contract date. In the event that no communication is received from the Customer within that 30 day period, the Hire Charges are deemed to be accepted by the Customer.
- 10.2 If a dispute arises relating to this Contract, the hiring or the use of the Equipment (except in regard to payments due to Kennards), the parties agree to negotiate to settle the dispute with the assistance of the Hire and Rental Association of Australia before litigation.
- ## 11 Privacy
- Kennards will comply with the National Privacy Principles in all dealings with Customers. A copy of the Kennards Privacy Statement is available upon request or by visiting www.kennards.com.au.
- ## 12 Governing Law
- 12.1 This Hire Contract is a payment claim under the Building and Construction Industry Security of Payment Act 1999 NSW, the Building and Construction Industry Security of Payment Act 2002 VIC, the Building and Construction Industry Payments Act 2004 QLD, the Building and Construction Industry Security of Payment Act 2009 SA, the Construction Contracts Act 2004 WA, the Building and Construction Industry (Security of Payment) Act 2009 ACT, the Building and Construction Industry Security of Payment Act 2009 TAS, and/or the Construction Contracts (Security of Payments) Act 2009 NT.
- 12.2 Except where Kennards in its discretion takes action against the Customer under any of the Building and Construction Industry legislation referred to in this clause, Kennards and the Customer agree that this Contract is governed by the law of the state of New South Wales, and the parties submit to the jurisdiction of the courts of that State.